



The PVA Power-Up

WORKSHEET



SAT 25TH SEPTEMBER

Quest Coaches

MEET THE TEAM



MARK POSTLES
CEO & Pilot



BEAU WOODS
Pilot



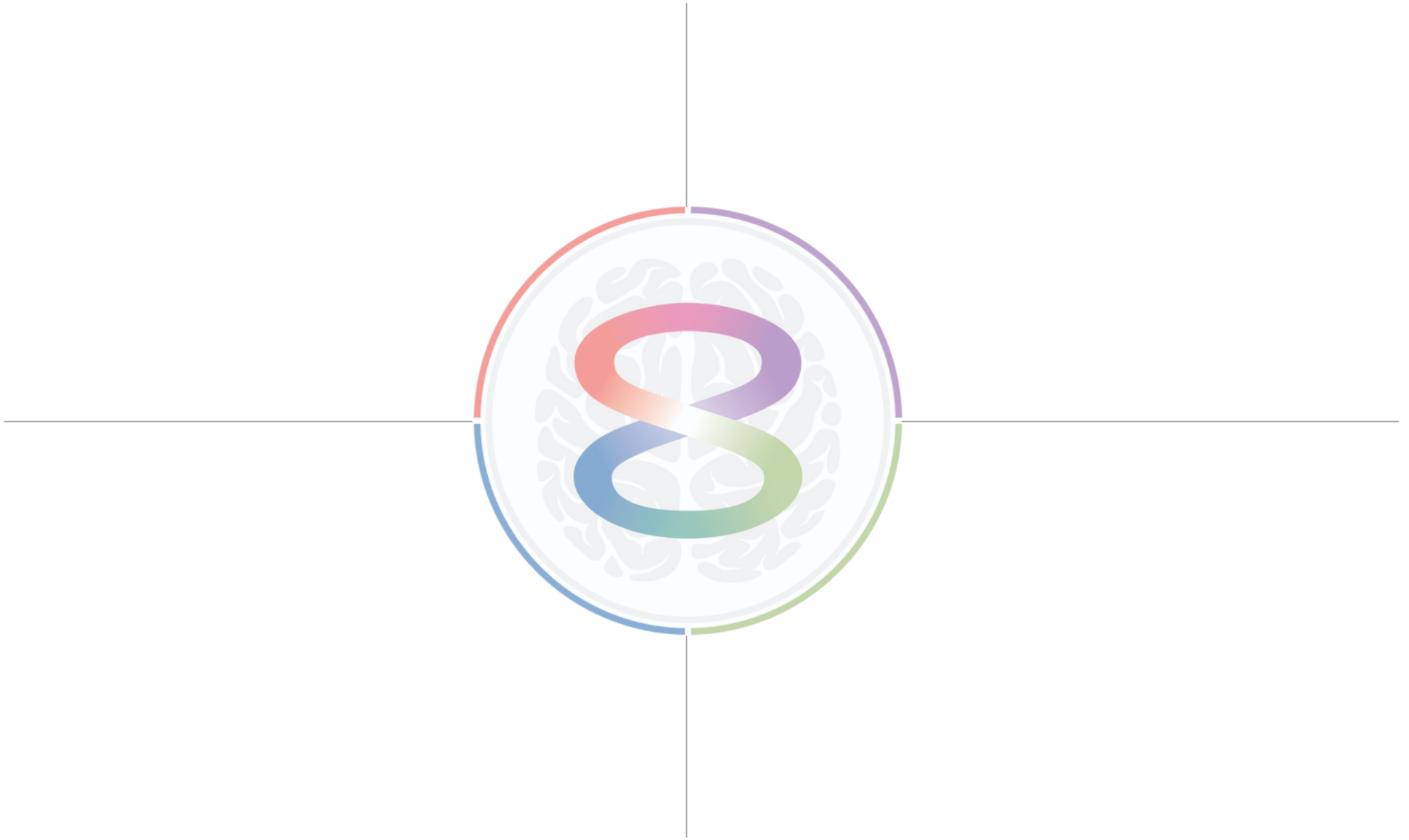
GREG VENNING
Pilot



KAREN KULEVSKI-GIBB
Pilot



ANDREW MCCRACKEN
Pilot



SESSION 1: CHIROMANCE (FROM FLING TO FOREVER)

Why People Leave And Why People Stay

NOTES:

SESSION 1: CHIROMANCE (FROM FLING TO FOREVER)

Q1: Your Mission & Vision For Your Practice Members Attracts

NOTES:

SESSION 1: CHIROMANCE (FROM FLING TO FOREVER)

Q2: Procedures That Nurture - Weekly Emails

NOTES:

SESSION 2: KEEPING THE CHIROMANCE ALIVE

Q3: Communication That Stretches the Psych - Table Talk

NOTES:

SESSION 2: KEEPING THE CHIROMANCE ALIVE

Q4: Expand By Walking The Talk

NOTES:

SESSION 3: GETTING IT DONE

Setting Up Your 6 Week Leg

NOTES:

This Leg of the Voyage

The Ocean

Date:

Project:

Accountability:

Q4: Success Criteria: What else could we do with this?

Q1: Purpose: What do we want to accomplish and what does it look like?

Q2: Importance: What problem will it solve, what is the biggest difference this will make?



Q3: Resources available? (time, talent, treasure)

Best Result (if you do take action):

Worst Result (if you don't take action):

Compass

The Ocean

Cycle:

Begins:

Ends:

Vision • What are our targets for the year ahead?

Focus • What's our focus for this 6 Week Cycle?

Services/month • Flag target for the next intensive:



Impact & Effect • Why is what we do so important? What effect does it have on people?

Consequences • What will we do to make good?

Reward • What will we give ourselves to celebrate?

SESSION 3: GETTING IT DONE

Key Tactics That Move The Needle

NOTES:

SESSION 4: THE NEXT LEG OF YOUR VOYAGE

BREAKOUT ROOM

NOTES:

WORKSHOP ACTION PLAN

EXPAND

ATTRACT



NURTURE

DELIVER

Get in Touch

FOR QUESTIONS AND FEEDBACK

WEBSITE

questchiropracticcoaching.com

EMAIL ADDRESS

admin@questchiropracticcoaching.com

PHONE NUMBER

+61 7 5444 2311

